The Opioid Trend
United Heartland vs. National Average

With the aid of analytics, our on-site pharmacist and team of nurses continuously monitor opioid utilization. When the team identifies a case at risk for opioid misuse, we work with both the provider and injured worker to head off potential abuse and addiction. Their efforts have yielded impressive results.
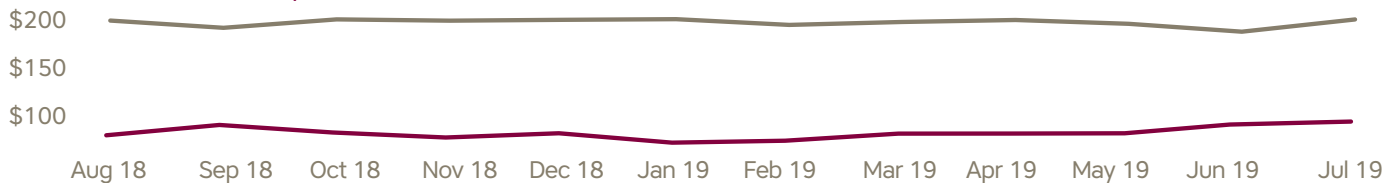
When an injured worker abuses opioids:
- A company's bottom line can be negatively impacted.
- There are increased indirect costs — such as lost time, including overtime for current staff or hiring temp staff.
- Employee morale can be diminished, resulting in lower production.
- There is a strong financial impact to the employer as the overall claim costs increase significantly.
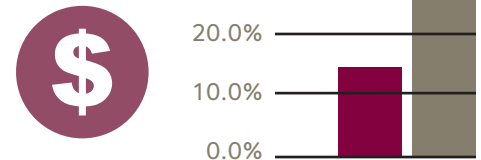
United Heartland's opioid usage statistics are considerably below the national average in workers' compensation. Because the number of opioid prescriptions is less, and injured workers are using them for a shorter amount of time:
- The risk of addiction significantly decreases.
- They return to work sooner.
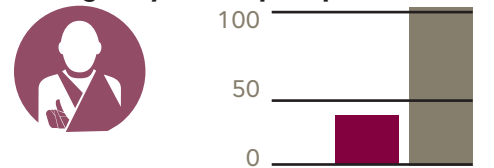- Overall claims costs go down significantly.

% of Opioid Cost compared to Pharmacy Spend

20.0%
10.0%
0.0%

Average Days of use per Opioid Patient

100
50
0

Average Days per Opioid RX

20
10
0

RXs per Opioid Patient

4.0
2.0
0.0

■ United Heartland   ■ National Average

Trend Comparison by Opioid Plan Cost Per Opioid Patient

$200
$150
$100

Aug 18　Sep 18　Oct 18　Nov 18　Dec 18　Jan 19　Feb 19　Mar 19　Apr 19　May 19　Jun 19　Jul 19

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